R3350-2U 5/89

ASSOCIATION OF HOME APPLIANCE MANUFACTURERS
20 NORTH WACKER DRIVE • CHICAGO, ILLINOIS 60606
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ALEXANDRIA, VIRGINIA 22314
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KITCHEN CLEAN-UP APPLIANCES
ESTIMATED DISTRIBUTOR SALES BY STATE
1988

STATE	Households by State - 1987* (in Thousands)	PORTABLE DISHWASHERS	BUILT-IN DISHWASHERS	COMPACTORS
Alabama	1,483	3,000	47,300	3,300
Alaska	175	300	2,700	300
Arizona	1,240	2,000	69,100	3,400
Arkansas	895	2,200	22,100	2,000
California	10,076	18,600	590,300	53,200
Colorado	1,255	3,200	49,500	3,200
Connecticut	1,189	4,700	58,400	5,400
Delaware	238	1,000	14,800	900
Dist. of Columbia	248	100	6,100	500
Florida	4,787	6,900	280,000	12,800
Georgia	2,258	3,200	120,300	6,800
Hawaii	345	200	9,700	300
Idaho	357	1,600	12,300	500
Illinois	4,271	13,000	131,400	7,500
Indiana	2,049	6,900	65,200	4,600
Iowa	1,072	4,700	24,200	1,200
Kansas	943	4,100	33,200	2,400
Kentucky	1,366	3,600	33,200	2,200
Louisiana	1,566	1,800	34,100	2,600
Maine	447	2,400	15,900	1,500
Maryland	1,656	3,400	102,300	5,200
Massachusetts	2,190	8,400	100,700	12,100
Michigan	3,355	13,800	115,600	5,700
Minnesota	1,585	5,600	62,600	3,600
Mississippi	909	1,300	21,200	1,400

STATE	Households by State - 1987* (in Thousands)	PORTABLE DISHWASHERS	BUILT-IN DISHWASHERS	COMPACTORS
Missouri	1,940	6,100	70,500	4,300
Montana	303	1,500	7,300	700
Nebraska	608	3,700	22,200	1,000
Nevada	397	600	25,900	1,100
New Hampshire	391	2,000	22,300	3,200
New Jersey	2,807	8,000	138,100	9,400
New Mexico	533	1,000	14,300	1,100
New York	6,722	18,000	208,100	11,100
North Carolina	2,380	4,500	96,300	5,500
North Dakota	247	800	5,900	300
Ohio	4,035	14,900	120,900	7,100
Oklahoma	1,244	2,800	36,100	3,000
Oregon	1,074	4,300	45,700	2,400
Pennsylvania	4,447	19,500	160,300	11,000
Rhode Island	369	1,000	10,300	1,200
South Carolina	1,199	1,700	38,100	2,700
South Dakota	264	1,200	5,400	300
Tennessee	1,820	5,100	71,300	5,800
Texas	5,960	8,100	214,500	14,800
Utah	518	2,000	20,400	1,300
Vermont	204	600	7,100	700
Virginia	2,171	3,700	104,500	5,700
Washington	1,761	6,000	84,500	5,900
West Virginia	707	1,700	11,000	1,400
Wisconsin	1,785	7,700	47,800	2,200
Wyoming	177	700	2,700	200
TOTAL	90,031	243,600	3,613,800	245,800

*Source: Provisional Estimates for July 1, 1987.
U.S. Department of Commerce, Bureau of the Census

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REFRIGERATION
ESTIMATED DISTRIBUTOR SALES BY STATE
1988

STATE	Households by State - 1987* (In Thousands)	REFRIGERATORS	CHEST FREEZERS	UPRIGHT FREEZERS	ROOM AIR CONDITIONERS
Alabama	1,483	105,800	23,900	10,600	73,600
Alaska	175	4,800	3,500	1,200	300
Arizona	1,240	101,300	6,300	9,200	17,100
Arkansas	895	48,800	14,100	6,200	33,000
California	10,076	942,800	28,400	52,500	177,400
Colorado	1,255	68,000	7,400	8,900	16,500
Connecticut	1,189	112,400	4,300	7,300	115,200
Delaware	238	23,500	2,000	2,500	20,300
Dist. of Columbia	248	12,600	500	900	13,900
Florida	4,787	474,200	42,400	33,000	259,800
Georgia	2,258	219,400	38,900	22,100	128,200
Hawaii	345	31,700	4,100	2,200	9,100
Idaho	357	20,700	2,700	3,800	4,500
Illinois	4,271	267,300	28,800	23,200	272,700
Indiana	2,049	150,300	19,800	12,200	91,900
Iowa	1,072	56,000	12,100	5,900	40,200
Kansas	943	53,600	7,300	6,000	38,300
Kentucky	1,366	71,000	11,800	5,600	59,500
Louisiana	1,566	89,000	20,600	15,700	86,700
Maine	447	36,900	4,200	7,300	9,700
Maryland	1,656	158,600	10,200	11,600	140,200
Massachusetts	2,190	198,600	11,400	11,700	129,100
Michigan	3,355	239,900	24,500	23,300	180,400
Minnesota	1,585	109,900	16,900	9,600	73,800
Mississippi	909	51,600	19,100	6,200	42,900

STATE	Households by State - 1987* (in Thousands)	REFRIGERATORS	CHEST FREEZERS	UPRIGHT FREEZERS	ROOM AIR CONDITIONERS
Missouri	1,940	113,100	19,600	11,400	103,900
Montana	303	12,800	3,800	2,800	3,800
Nebraska	608	38,100	8,500	4,500	20,200
Nevada	397	28,600	1,200	2,300	7,600
New Hampshire	391	32,900	1,700	2,700	15,700
New Jersey	2,807	278,000	13,800	18,000	360,000
New Mexico	533	26,500	3,700	3,800	3,200
New York	6,722	478,800	27,000	38,400	407,500
North Carolina	2,390	191,100	38,900	22,200	138,000
North Dakota	247	12,100	7,000	1,800	14,500
Ohio	4,035	262,800	32,800	26,200	236,700
Oklahoma	1,244	58,400	10,400	9,000	41,000
Oregon	1,074	65,300	3,900	10,000	14,600
Pennsylvania	4,447	339,200	34,100	32,500	312,100
Rhode Island	369	25,500	600	1,200	11,400
South Carolina	1,199	83,800	12,100	8,700	60,500
South Dakota	264	12,100	4,000	1,500	11,300
Tennessee	1,820	141,600	24,200	14,000	96,200
Texas	5,960	375,600	45,100	48,700	227,800
Utah	518	29,200	3,000	4,900	3,100
Vermont	204	12,700	900	1,000	5,500
Virginia	2,171	176,700	13,700	15,600	122,300
Washington	1,761	114,700	8,200	16,800	10,700
West Virginia	707	31,900	4,600	3,100	30,900
Wisconsin	1,785	124,700	17,900	12,700	109,700
Wyoming	177	5,200	1,100	1,100	1,600
TOTAL	90,031	6,720,300	707,400	613,600	4,404,000

*Source: Provisional Estimates for July 1, 1987.
U.S. Department of Commerce, Bureau of the Census

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HOME LAUNDRY
ESTIMATED DISTRIBUTOR SALES BY STATE
1988

STATE	Households by State - 1987* (In Thousands)	AUTOMATIC WASHERS	ELECTRIC DRYERS	GAS DRYERS
Alabama	1,483	95,800	65,300	3,100
Alaska	175	6,700	4,300	1,000
Arizona	1,240	97,500	61,700	11,100
Arkansas	895	51,100	34,700	4,300
California	10,076	686,300	257,000	272,900
Colorado	1,255	66,600	51,100	5,800
Connecticut	1,189	85,900	63,700	7,500
Delaware	238	24,800	17,200	1,500
Dist. of Columbia	248	8,300	5,500	900
Florida	4,787	401,500	296,500	10,300
Georgia	2,258	179,300	134,600	10,200
Hawaii	345	27,200	13,600	1,000
Idaho	357	18,100	14,700	300
Illinois	4,271	230,100	73,200	106,900
Indiana	2,049	114,700	72,800	24,200
Iowa	1,072	52,700	29,500	12,600
Kansas	943	56,000	37,700	6,700
Kentucky	1,366	71,700	50,800	4,900
Louisiana	1,566	92,300	50,300	15,700
Maine	447	30,400	24,900	800
Maryland	1,656	120,200	89,500	12,100
Massachusetts	2,190	142,800	92,800	24,800
Michigan	3,355	206,400	90,100	79,100
Minnesota	1,585	93,200	49,800	24,600
Mississippi	909	54,200	35,000	1,900

STATE	Households by State - 1987* (in Thousands)	AUTOMATIC WASHERS	ELECTRIC DRYERS	GAS DRYERS
Missouri	1,940	108,200	70,000	16,700
Montana	303	14,400	11,600	400
Nebraska	608	35,200	24,600	3,100
Nevada	397	23,800	17,200	3,900
New Hampshire	391	29,600	21,700	3,600
New Jersey	2,807	195,700	75,100	72,700
New Mexico	533	29,400	18,400	4,100
New York	6,722	359,900	170,300	86,000
North Carolina	2,390	184,900	131,000	4,800
North Dakota	247	12,100	9,000	600
Ohio	4,035	248,000	170,400	36,500
Oklahoma	1,244	62,500	41,500	7,500
Oregon	1,074	60,400	49,400	1,300
Pennsylvania	4,447	285,800	169,900	55,200
Rhode Island	369	17,600	11,500	2,900
South Carolina	1,199	88,000	61,900	1,800
South Dakota	264	13,000	9,100	1,000
Tennessee	1,820	136,200	103,300	4,200
Texas	5,960	367,100	237,700	36,600
Utah	518	31,500	23,000	5,100
Vermont	204	10,600	7,600	1,100
Virginia	2,171	161,600	125,500	4,900
Washington	1,761	103,900	88,300	3,600
West Virginia	707	35,300	24,300	2,400
Wisconsin	1,785	91,500	55,800	21,500
Wyoming	177	6,600	5,100	300
TOTAL	90,031	5,726,500	3,449,600	1,025,700

*Source: Provisional Estimates for July 1, 1987.
U.S. Department of Commerce, Bureau of the Census

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COOKING APPLIANCES
ESTIMATED DISTRIBUTOR SALES BY STATE
1988

STATE	Households by State - 1987* (In Thousands)	FREE-STANDING ELEC. RANGES	BUILT-IN ELEC. RANGES	FREE-STANDING GAS RANGES	BUILT-IN GAS RANGES
Alabama	1,483	43,500	14,200	15,600	600
Alaska	175	2,100	100	1,400	0
Arizona	1,240	45,800	10,900	19,300	800
Arkansas	895	15,100	5,600	16,700	900
California	10,076	168,000	119,600	370,200	52,500
Colorado	1,255	33,900	6,500	10,700	200
Connecticut	1,189	63,400	9,000	33,200	700
Delaware	238	12,900	1,500	3,400	200
Dist. of Columbia	248	4,000	500	9,200	500
Florida	4,787	277,700	39,200	40,300	1,700
Georgia	2,258	78,900	31,400	48,400	2,100
Hawaii	345	11,500	4,600	3,400	100
Idaho	357	11,800	1,600	1,600	100
Illinois	4,271	58,200	15,100	133,900	7,400
Indiana	2,049	45,300	8,500	43,000	1,600
Iowa	1,072	23,800	2,600	15,800	300
Kansas	943	21,400	5,500	8,900	300
Kentucky	1,366	40,200	6,500	13,200	400
Louisiana	1,566	17,800	7,700	26,900	2,400
Maine	447	23,100	2,300	5,500	100
Maryland	1,656	71,800	11,900	45,000	2,000
Massachusetts	2,190	92,600	13,000	69,400	1,100
Michigan	3,355	98,600	14,700	90,200	1,700
Minnesota	1,585	49,700	7,500	26,600	600
Mississippi	909	16,000	6,800	12,900	800

STATE	Households by State - 1987* (In Thousands)	FREE-STANDING ELEC. RANGES	BUILT-IN ELEC. RANGES	FREE-STANDING GAS RANGES	BUILT-IN GAS RANGES
Missouri	1,940	47,100	13,500	31,800	1,700
Montana	303	8,500	1,200	1,000	0
Nebraska	608	18,900	3,000	8,900	100
Nevada	397	15,300	2,900	12,400	600
New Hampshire	391	17,200	2,600	6,700	100
New Jersey	2,807	53,400	12,300	164,100	9,900
New Mexico	533	7,400	2,400	10,100	300
New York	6,722	116,700	23,300	240,900	10,300
North Carolina	2,390	116,300	25,400	18,800	700
North Dakota	247	7,000	500	1,300	0
Ohio	4,035	121,200	19,200	81,500	2,300
Oklahoma	1,244	12,500	7,800	15,500	1,400
Oregon	1,074	33,300	14,100	3,400	300
Pennsylvania	4,447	142,700	21,600	126,200	5,200
Rhode Island	369	7,800	1,300	6,600	100
South Carolina	1,199	41,500	14,100	7,700	500
South Dakota	264	6,600	400	1,700	100
Tennessee	1,820	81,800	19,500	14,800	400
Texas	5,960	82,500	45,100	87,200	8,200
Utah	518	15,300	3,600	4,300	200
Vermont	204	6,600	900	3,500	100
Virginia	2,171	92,400	20,600	30,200	700
Washington	1,761	67,900	18,300	7,000	500
West Virginia	707	14,700	2,500	5,500	300
Wisconsin	1,785	56,400	6,000	34,300	800
Wyoming	177	2,500	300	700	0
TOTAL	90,031	2,520,300	629,200	1,990,600	124,200

*Source: Provisional Estimates for July 1, 1987.
U.S. Department of Commerce, Bureau of the Census